

Message Text

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PAGE 01 MANILA 04724 310829Z
ACTION NEA-10

INFO OCT-01 EA-07 ISO-00 EB-08 /026 W
-----010416Z 084546 /61
R 310659Z MAR 77
FM AMEMBASSY MANILA
TO USDOC WASHDC
INFO SECSTATE WASHDC 7832
AMEMBASSY KABUL

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USADB

E. O. 11652: ADS, DECLAS 3/31/78
TAGS: EAID, EFIN, AF
SUBJECT: MAJOR PROJECT: ADB LOAN TO AFGHAN SEEDS COMPANY

REF: (A) USDOC 5072, (B) KABUL 2042

1. ON MARCH 8, USADB RECEIVED OVERSEAS CALL FROM CHECCI AND COMPANY EXPRESSING CONCERN BECAUSE AFGHAN EXECUTING AGENCY HAD REQUESTED BOTH TECHNICAL AND PRICE PROPOSALS FOR CONSULTING SERVICES FOR PROPOSED AFGHAN SEEDS PROJECT. REQUEST ALSO REFERRED TO PUBLIC OPENING OF TENDERS ON MARCH 26. USADB CONSULTED BANK STAFF AND CABLED CLARIFICATION TO CHECCI SAME DAY.

2. AS REFTTEL A CORRECTLY POINTS OUT, EXECUTING AGENCY HAD CONFUSED PROCEDURES FOR SELECTING CONSULTANTS WITH THOSE FOR PROCEDURES FOR SELECTING CONSULTANTS WITH THOSE FOR PROCURING COMMODITIES. BANK STAFF ADVISED USADB THAT BANK HAD ALREADY INFORMED EXECUTING AGENCY OF ITS MIS-UNDERSTANDING AND THAT EXECUTING AGENCY HAD SUBSEQUENTLY INFORMED PERTINENT CONSULTING FIRMS BY CABLE TO SEND ONLY TECHNICAL PROPOSALS BY MARCH 26.

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3. ACCORDING TO BANK STAFF, PRESIDENT OF AFGHAN SEEDS COMPANY (ASC), THE EXECUTING AGENCY, HAD EARLIER SPENT TWO DAYS AT BANK AND HAD RECEIVED THOROUGH BRIEFING ON ADB PROCEDURES. HOWEVER, ASC HAS HAD NO PREVIOUS EXPERIENCE WITH BANK, WHICH MAY ACCOUNT FOR CONFUSION. BANK SUBSEQUENTLY SENT STAFF PERSON TO KABUL TO HELP CLEAR

UP PROBLEM.

4. BANK INTENTION FROM BEGINNING WAS FOR ASC TO RECRUIT AT THIS TIME ONE PROJECT ADVISER (WHO IS EXPECTED TO SERVE FOR THREE-YEAR PERIOD) AND ONE SHORT-TERM PROCUREMENT CONSULTANT (WHO IS NEEDED AT EARLY STAGE TO ADVISE ON MACHINERY REQUIREMENTS AND TO PREPARE NECESSARY TENDER DOCUMENTS). IT WILL BE QUITE SOME TIME LATER BEFORE OTHER CONSULTANTS FOR THIS PROJECT WILL BE NEEDED, AND, IN BANK'S VIEW, IT WOULD HAVE BEEN PREMATURE TO CONSIDER NOMINATIONS FOR SUCH SERVICES NOW. (FYI: BANK EXPERIENCE INDICATES THAT CONSULTING FIRMS OFTEN FIND IT NECESSARY TO SUBSTITUTE INDIVIDUALS FOR THOSE ORIGINALLY NOMINATED IF SERVICES ARE REQUIRED TOO FAR IN FUTURE. IN SUCH CASES, SUBSTITUTIONS TOO OFTEN TEND TO BE LESS DESIRABLE FROM POINT OF VIEW OF BOTH BANK AND BORROWING COUNTRY.)

5. NEXT STEP IS FOR ASC TO RATE CANDIDATES FOR TWO POSITIONS AND COMMUNICATE RESULTS TO BANK FOR ITS CONCURRENCE.
SULLIVAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SEEDS, DEVELOPMENT LOANS
Control Number: n/a
Copy: SINGLE
Sent Date: 31-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MANILA04724
Document Source: CORE
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Executive Order: N/A
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Handling Restrictions: n/a
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
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Review Media Identifier:
Review Release Date: n/a
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SAS ID: 3019735
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Status: NATIVE
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TAGS: EAID, EFIN, AF, ADB
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Type: TE
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